## WHO ARE WE?

Our association represents home care agencies
throughout Florida - decision-makers in charge of contracting your products and services in the home care industry.

## WHY HCAF?

- Florida's estimated annual Medicaid program is
\$25.2 billion, serving more than $\mathbf{4}$ million Floridians.
- Florida at Home reaches 100\% of Florida's 2,000+ home care agencies.
- Home care providers are among the fastest growing health care sectors in the United States. Revenue has grown to more than $\mathbf{\$ 1 0 8}$ billion, including a
6.7\% increase in 2020.


## ABOUT THE PUBLICATION



Florida at Home is the official publication of the Home Care Association of Florida. This professionally designed biannual magazine is a critical component of HCAF's communications program and features relevant editorial for people directly involved in Florida's home care profession. When our readers are ready to contract services and products for their businesses, make sure they think of you first.

## PUBLISHER

Innovative Publishing, a national publisher of association and corporate magazines for more than 25 years, is the official publisher of Florida at Home.

INNOVATIVE
PUBLISHING
www.innovativepublishing.com

PLEASE CONTACT
Innovative Publishing
844.423.7272 TOLL-FREE
888.780.2241 FAX
advertise@innovativepublishing.com

## EDITORIAL CALENDAR

| Ad Sales Close/Artwork Due | Delivered to Members |
| :--- | :--- |
| $4 / 18 / 22$ | June 2022 |
| $10 / 10 / 22$ | December 2022 |

## NET ADVERTISING RATES

| Size | $\mathbf{1 x}$ | $\mathbf{2 x}$ |
| :--- | :--- | :--- |
| Back Cover | $\$ 2,195$ | $\$ 1,965$ |
| Premium Position* | $\$ 2,080$ | $\$ 1,735$ |
| Two-Page Spread | $\$ 3,025$ | $\$ 2,615$ |
| Full Page | $\$ 2,025$ | $\$ 1,615$ |
| 1/2 Page | $\$ 1,270$ | $\$ 985$ |
| $1 / 3$ Page | $\$ 810$ | $\$ 695$ |
| 1/4 Page | $\$ 635$ | $\$ 550$ |
| $1 / 8$ Page | $\$ 405$ | $\$ 345$ |
| Digital Media |  |  |
| Standard View Skyscraper | $\$ 500$ | $\$ 500$ |
| Standard View Landing Page | $\$ 500$ | $\$ 500$ |
| Digitally Responsive Publication | $\$ 500$ | $\$ 500$ |

* Premium positions include: inside front cover, page 3, opposite the table of contents and inside back cover.
All rates are for full-color advertisements.


## SPECIFICATIONS

| Page Size | $\mathbf{8 . 3 7 5} \mathbf{I N}^{\prime \prime} \times \mathbf{1 0 . 8 7 5 ^ { \prime \prime }}$ (trim) |
| :--- | :--- |
| Back Cover* | $8.375^{\prime \prime} \times 8.875^{\prime \prime}$ |
| Full Page* | $8.375^{\prime \prime} \times 10.875^{\prime \prime}$ |
| 1/2 Page Horizontal | $7.875^{\prime \prime} \times 4.937^{\prime \prime}$ |
| 1/2 Page Vertical | $3.875^{\prime \prime} \times 10^{\prime \prime}$ |
| 1/3 Page Block | $5.187^{\prime \prime} \times 4.937^{\prime \prime}$ |
| 1/4 Page Block | $3.875^{\prime \prime} \times 4.937^{\prime \prime}$ |
| 1/8 Page Horizontal | $3.875^{\prime \prime} \times 2.34^{\prime \prime}$ |
| Digital Media |  |
| Standard View Skyscraper | $160 p \times 600 p$ |
| Standard View Landing Page | $603 p \times 783 p$ |
| Digitally Responsive Publication | $502 p \times 498 p$ |

* Full-page ads are intended to bleed off the page
- Please include an additional 0.125" of bleed on each side of page
- Keep all important information at least $\mathbf{0 . 5 "}$ from the page edge ( $8.375^{\prime \prime} \times 10.875^{\prime \prime}$ )



## DIGITAL FILE REQUIREMENTS

- All artwork should be submitted as an Adobe InDesign, Illustrator, Photoshop or PDF file.
- Please embed or include all fonts and graphics.
- Full-page ads must include a . 125 inch bleed around the entire page and important content should be at least .5 inches away from the trim.
- Graphics should visually appear high-resolution and have a minimum 300 DPI (dots per inch).

NOTE: We cannot increase the quality of the image if the original is blurry, grainy or too small - graphics pulled from websites are generally too small to use.

- All colors should be created as CMYK process colors.
- If you're ready to send us your ad, you can email it to us at graphics@innovativepublishing.com.
Please upload files over 5 MB to our secure site.


## AD DESIGN SERVICES

Our graphic designers can help you design your ad! Simply provide our team with all of the content for your ad, and we will design it for you. All artwork creation or changes require a \$75 surcharge.

## PAYMENT TERMS

- Make checks payable to Innovative Publishing.
- American Express, MasterCard or Visa accepted.


## TO ADVERTISE, PLEASE CONTACT

## Innovative Publishing

10629 Henning Way, Suite 8
Louisville, KY 40241
844.423.7272 TOLL-FREE
888.780.2241 FAX
advertise@innovativepublishing.com

## 111 INNOVATIVE <br> PUBLISHING

www.innovativepublishing.com


1/3 Block


1/4 Block


1/8 Horizontal


Rate: \$500
Specifications: RGB color space, 603 pixels $\times 783$ pixels for magazine

## E-SKYSCRAPER:

Available positions: 2
Rate: \$500
Specifications: Vertical orientation, RGB color space, 160 pixels x 600 pixels

## TILE SPECIFICATIONS:

Simply provide us a high-resolution logo file and three lines of up to 50 characters each.


DIGITAL AD SPECIFICATIONS:
502 pixels x 498 pixels advertisement size
Please also include a 50-100 word company description and website link if applicable. This will display below ad artwork.

DESKTOP VERSION


MOBILE VERSION


